

is even used, much less compromised. Consequently, the arguments advanced by Frontier and MCI must be parsed out and rejected.<sup>51</sup>

**VI. THE COMMISSION SHOULD CLARIFY THAT "DURATION-OF-THE-CALL-ONLY" APPROVAL NEED NOT INCORPORATE "NINE-POINT" NOTIFICATION.**

As GTE notes, Rule 64.2007(f)(2) imposes a highly specific, time-intensive and cumbersome CPNI notification process consisting of nine elements.<sup>52</sup> Moreover, the overall tone of the notification is intimidating and unnerving at best to consumers, leading with a "Miranda-like" requirement that the notification "must state that the customer has a right, and the carrier a duty, under federal law." SBC thus agrees with GTE that this process has no place in carriers' inbound call processes under Section 222(d)(3).

A customer's inbound call to their carrier reflects that customer's initiation of a process meant to timely and comprehensively address their telecommunications-related desire or need -- unencumbered by a requirement that "inconveniences as well as burdens the carrier-customer dialogue."<sup>53</sup> The multiple requirements of the "nine-point" notification process applicable to solicitations for "permanent" approval are neither expected nor needed where the

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<sup>51</sup>Nor is Section 222(b) implicated merely because an ILEC's use of CPNI stemming from its own relationship with the customer may be triggered by a CLEC's order to convert a customer to the CLEC's service. AT&T, at n. 3. The CLEC is authorized to place such an order only because the customer has authorized it to do so, as an agent (the customer of course could also place the order), and in no way does the resulting termination of the customer's relationship with the ILEC mean that the CPNI regarding service previously provided by the ILEC to the end-user customer should be forbidden to the ILEC's use. Neither the resulting fact of "disconnect for reason of switch" nor the CPNI regarding the ILEC's own service relationship with the customer constitute anything even remotely resembling proprietary information of "another carrier" under Section 222(b).

<sup>52</sup>GTE, at 40.

<sup>53</sup>CPNI Order, at ¶195.

customer has specifically called on the carrier for help, expecting it to use all information and other resources at its disposal to do so. Moreover, the time and resources expended in providing each customer nine-point notification would cause more than confusion and frustration. It would also clog carriers' incoming call channels where, collectively, perhaps millions of calls are received weekly, thus creating severe "accessibility" difficulties to customers who calls cannot be taken without significant "hold" time.

Nothing suggests that the Commission intended such results. For example, Rule 64.2007(f) recites that the carrier's notification must advise that approval remains valid "until the customer affirmatively revokes or limits" it. However, that notion has no meaning to an incoming call, wherein approval secured under Section 222(d)(3) suffices only "for the duration of the call."<sup>54</sup>

Moreover, the entirety of the discussion in the CPNI Order regarding notification appears not in connection with Section 222(d)(3), but within Part V of the order, captioned "'Approval' under Section 222(c)(1)." Yet, the order expressly recognized that "the inbound telemarketing exception in [S]ection 222(d)(3) offers a meaningful, specific right, different from the general 'approval' exception in [S]ection 222(d)(1)."<sup>55</sup> This right should not be defeated by a process that would in all practical effects read it out of the Act.

Consistent with GTE's suggestions, Section 222(d)(3) should reflect that carriers should be allowed to request that the customer grant them approval to use information about their local services (in the case of a LEC) to offer or recommend other services and products,

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<sup>54</sup>47 U.S.C. §222(d)(3).

<sup>55</sup>CPNI Order, ¶111.

without more. Customers are sufficiently knowledgeable to appreciate the nature of such a request without being meticulously cautioned about new "federal rights."

**VII. WRITTEN NOTIFICATIONS SHOULD BE MADE PLAIN AND UNDERSTANDABLE, AND APPROVAL SHOULD BE OBTAINABLE BY EITHER WRITTEN OR ORAL MEANS FOLLOWING A NOTIFICATION WITHIN CUSTOMERS' BILLS.**

In promulgating CPNI notification requirements, the Commission sought to ensure that customers may be fully informed about the use to which their CPNI might be put. For example, Rule 64.2007(f)(2)(ii) requires that the notification identify "the specific entities" that will receive CPNI, and "describe the purposes for which CPNI will be used."

However, in a telecommunications world that is dynamic in the area of transactions -- where carriers might consummate mergers, acquisitions or other transactions among one another, or form, rearrange or dissolve various "line of business" affiliates -- these rules must be relaxed and made more flexible.

Requiring carrier notifications to specifically list all of the affiliated entities to which they would provide CPNI is unnecessary and "would confuse customers rather than inform them."<sup>56</sup> It would also be misleading given inter-company transactions (e.g., mergers, acquisitions, spin-offs) and intra-company realignments (e.g., formations of new affiliates;

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<sup>56</sup>GTE, at 43.

dissolution of others)<sup>57</sup> that are occurring virtually every day. New rounds of notices each time these circumstances occur can and should be avoided.

The Commission made clear that it contemplated "one-time" notification to customers, and the Commission should allow carriers sufficient latitude to execute this process without unnecessary, confusing and misleading impediments caused by such changing circumstances. Accordingly, the Commission should clarify that the "specific entities" requirement may be met by the carrier's advising customers that, with their approval, CPNI will be used and shared among the carrier's "family of companies," "associated companies," "affiliates," or the like. These terms are sufficiently understood by consumers and would provide carriers the latitude they require in order to avoid the prospect of needed recurring notifications.

Similarly, carrier notifications should be able to identify that the uses to which the carrier would put CPNI would be to offer them "products and services tailored to [their] needs," a disclosure already allowed by Rule 64.2007(f)(2)(vii). No more need be stated by the carrier. Indeed, any more specification would be unnecessarily burdensome and perhaps misleading depending upon the changing services and products that the carrier and its affiliates may offer at any particular time.

Finally, the Commission should clarify that written notification followed either by an oral or written solicitation for approval is appropriate given the Commission's conclusion that

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<sup>57</sup>There is no present indication in the telecommunications environment that inter-company transactions will cease anytime soon. Moreover, with respect to intra-company activity, the Commission is well aware that there is no regulatory reason why a BOC's CPE operations, to the extent they were once required to be housed in a separate affiliate, cannot be housed within the BOC itself (conversely, these CPE operations may still be placed within an affiliate, at the BOC's election). Similarly, approval of a BOC's Comparably Efficient Interconnection ("CEI") regarding enhanced services allows the BOC to choose between providing that service itself or through a CI-III affiliate.

carriers need only provide one-time notification to customers of their CPNI rights. As Frontier and GTE demonstrate, this clarification would significantly aid carriers' efforts to streamline the CPNI approval process without compromising consumers' understanding of their CPNI rights.<sup>58</sup>

Importantly, one adaptation of this clarification would be most advantageous to carriers and customers alike. For example, a written notification would alleviate the need for customer service representatives to expend considerable time in explaining CPNI rights, while providing a uniform message; oral solicitation would be customer specific, in that while in many cases it might take but a few moments, in other cases the customer might need a fuller explanation of what is being asked of him or her, in which case the oral medium would far superior to the written medium in addressing these customer-specific circumstances.

## VIII. CONCLUSION

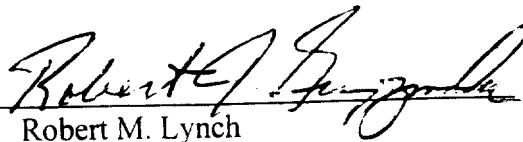
SBC respectfully urges the Commission to reconsider its CPNI Order and accompanying rules, and/or forbear from enforcing them, for the reasons stated herein, to better reflect a consumer-friendly CPNI regime within the parameters of the "total service relationship," without exorbitant costs to the telecommunications industry. It asks further that the Commission do so promptly in order to reduce the industry-wide consternation generated by the CPNI Order and accompanying rules.

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<sup>58</sup>Frontier, at 5-7; GTE, at 39.

Respectfully submitted,

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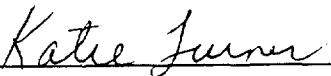
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June 25, 1998

## CERTIFICATE OF SERVICE

I, Katie Turner, hereby certify that the foregoing, "COMMENTS OF SBC COMMUNICATION INC. ON PETITIONS FOR RECONSIDERATION OF THE CPNI ORDER, AND ALTERNATIVE PETITION FOR FORBEARANCE OF SBC COMMUNICATIONS INC.," in CC Docket Nos. 96-115 and 96-149 have been filed this 25th day of June, 1998 to the Parties of Record.

\_\_\_\_\_

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